# Effect of KM enhancement for R&D innovation and Firm performance: A System Dynamics perspective

Prajwal K.P<sup>1</sup>(Formerly Post Graduate Student), Mr.Madhukara Nayak (Assistantant Professor)<sup>2</sup>, Prof.Er.U.Saikrisha<sup>3</sup>

<sup>1</sup>(Manipal Institute of Technology (A Constituent of Manipal University), Manipal, India <sup>2</sup>(Mechanical Engineering, Shri Madhwa Vadiraja Institute of Technology and Management, India) <sup>3</sup>(Mechanical Engineering, Malla Reddy College Of Engineering & Technology (U.G.C-Autonomous),India)

**Abstract:** Due to globalization, customers have got variety of choices and the companies are in a fierce combat of survival. They are struggling to keep themselves in the competitive market. On other side, people in the organization are moving in search of better remuneration, leaving project unfinished. In such a situation, the organizations need to implement Knowledge Management to gain the side of benefit. The research work was conducted to find the relationship between Knowledge Based Enablers, Innovation process and Firm Performance.

The methodology pertained are detailed literature review of Knowledge Management, KM Enablers, innovation process and effect of these on firm performance. Considering different KM variables, innovation constructs and organizational parameters, a questionnaire was developed. In order to collect data online industrial survey was done using a website named surveymonkey.com. The survey was targeted to employees of two companies who have successfully implemented KM in their organization. The results of the survey are hypothetical tested and strength of the relationships is found. Finally SD model is developed to see effect of KM on R&D Innovation and Firm Performance over a period of time.

The result highlights the areas to focus on benefits and barriers of Knowledge Management concept in an organization.

Keywords: R&D, Innovation, KM, System Dynamics.

### I. Introduction

Knowledge Management (KM) is referred to as the process creating, codifying and disseminating knowledge for a wide range of knowledge intensive tasks in an organization (Harris et al., 1998) [1]. KM captures the brain, collects experiences, creates insights and shares it among others. It has been observed that knowledge is playing a vital role for ensuring an organization's long-term survival and success of its product in recent years. KM acts as a key instrument for the improvement of organizational effectiveness and its performance. KM mainly stresses on means of obtaining, generating and distributing knowledge and the cultural and technical foundations that support them. With impact of revolution of information technology the preservation intellectual assets are becoming inevitable [2]. More detailed information about knowledge management and system dynamics based approach for explaining importance knowledge management is well various research articles, books and various documents[3-148]



DOI: 10.9790/487X-17823948

## 2. KM Capability



#### 3. R&D Innovation



### **IV.** Formulating a Simulation Model

Once a dynamic hypothesis, model boundary, and conceptual model are created, testing of the model comes into picture. Sometimes the hypothesis can be directly tested through data collection or experiments in the real system. Most of the time, however, the conceptual model is so complex that its dynamic implications are unclear. Hence, simulations are very handy under these circumstances. To venture into this space, one must move from the conceptual domain of diagrams to a fully specified formal model, complete with equations, parameters, and initial conditions (Annexure I).



Fig. 2: Effectiveness of KM Capability



Fig. 4: Effectiveness of Firm Performance.

### Inference

The simulation tests focuses on the improvement of effectiveness across the efficiency level created. As it shows it takes a time delay at every step to implement itself on the organization. Initially it starts and increases gradually and reaches a stable rate after a certain time period. And the result reinforces the idea that as the efficiency increases, the effectiveness is quicker and higher.

### **Test of Suitability**

### **Dimensional Consistency test:**

The dimensions of all the variables were checked and the equations were verified and balanced. Example:

Firm performance = INTEG (increase in firm performance - decline in firm performance, 0) LHS= RHS= Unit/month

### **Extreme - Condition test:**

The model was tested for Firm Performance against extreme values of KM Enablers which were varied from 0 to 1.

Once the model was simulated by maintaining all the parameter values at 0 (Low), and the result was analyzed by observing the graph (Fig. 5).

Again the model was simulated by maintaining all the parameter values at 1 (High), and the result was analyzed by observing the graph (Fig. 6).



Fig. 6: Firm Performance at Extreme (High) Value

### Test for consistency

#### **Behavior – Anomaly Test:**

No erratic behavior was observed during the course of the simulation and hence, anomaly of any kind does not exist.

#### **Boundary Adequacy Test:**

Importance of both feed-forward & feed-back loops were observed from this test & the behavior of the system without these loops were also observed which happened to be a flat.

# Tests of utility and effectiveness

Counter intuitive behavior:

This test proves that the model does not exhibit any contradictive behavior in response to some policies.

#### **Appropriateness for audience:**

The model is easy to understand with simple feed-forward & feed-back structures. All the terms used are appropriate to the context and easily understandable by the practitioners.

#### **Policy Design and Evaluation**

Once enough confidence is developed in the structure and behavior of the model, it can be used to design and evaluate policies for improvement.

#### VI. **Conclusions And Future Scope**

System dynamics based approach of explaining various parameters is found to be very feasible method of various parameters involved in research and development innovation of firm performance as well its survival in long run. The potential of expanding a System Dynamics model is always a possibility of future research. The model can become more realistic and reliable when more factors are identified and the relationships between the new variables are defined correctly. The current model has considered the most important factors which have been discussed in the KM literature as the variables of KM. The model can be possibly extended considering more factors of knowledge management. It would be interesting to consider people factors like top management support, employee commitment etc. which will influence the performance of an organization. The current SD model can act as a starting point for researchers. Hence it can be improved by considering various factors in detail to analyze the success of Knowledge Management System in improving the performance of an organization. Considering the global scenario, there is a scope for a comparative study between the Indian industries and the global leaders in KM. This could help in identifying the gap in performance and also in bench marking for attaining better performance levels.

#### References

- [1]. www.irma-international.org/viewtitle/28817/
- [2]. [3]. www.ejkm.com/issue/download.html?idIssue=16
- Alavi, M & Leidner, D. E., "Review: Knowledge Management and Knowledge Management Systems: Conceptual Foundations and Research Issues", MIS Quarterly, 25(1), (2001), pp. 107-136.
- [4]. Alavi, M., & Leidner, D., "Knowledge management systems: Issues, challenges, and benefits", Communication of the AIS, 1(February). (1999).
- Amalia, M. and Nugroho, Y., "An innovation perspective of knowledge management in a multinational subsidiary", Journal of [5]. Knowledge Management, Vol. 15 No.1, 2011, pp. 71-87.
- [6]. Amidon, D.M., "The innovation superhighway, frontiers of entrepreneurship and innovation: Readings in Science Park policies and practices", International Association of Science Parks, (2002).
- Apostolou, D., Mentzas, G., "Experiences from knowledge management implementations in companies of the software sector", [7]. Business Process Management Journal, 9 (3), (2003), pp. 354-381.
- Argote, L., McEvily, B. and Reagans, R., "Managing knowledge in organizations: an integrative framework and review of emerging themes", Management Science, Vol. 49 No. 4, (2003), pp. 571-82. [8].
- [9]. Atuahene-Gima, K., "The effects of centrifugal and centripetal forces on product development speed and quality: how does problem solving matter", Academy of Management Journal, 46, (2003), pp. 359-374.
- [10]. Barclay, D., Thompson, R., and Higgins, C., "The Partial Least Squares (PLS) Approach to Causal Modeling: Personal Computer Adoption and Use an Illustration", Technology Studies (2:2), 1995, pp. 285-309.
- [11]. Becerra-Fernandez, I., & Sabherwal, R., "Organizational Knowledge Management: A Contingency Perspective", Journal of Information Systems, 18(1), (2001), pp 23-55.
- Belkin, N.J., Oddy, R.N., & Brooks, H.M., "ASK for information retrieval: Part II: Results of a design study", Journal of [12]. Documentation, 38, (1982), pp. 145-164.
- [13]. Birkinshaw, J., Nobel, R., & Ridderstråle, J., "Knowledge as a contingency variable: Do the characteristics of knowledge predict organization structure", Organization Science, 13(2), (2002), pp. 274-289.
- Borghoff, U., & Pareschi, R., "Information technology for knowledge management", Berlin, Heidelberg: Springer-Verlag, (1998). [14].
- [15]. Breu, K. and Smith, G., "Developing a High Performance Workforce", FT Prentice Hall: Harlow, (2002).
- C.L. Lai, W.B. Lee. and W.H. Ip., "A study of system dynamics in just-in-time logistics", Journal of Materials Processing [16]. Technology, vol.138, (2003), pp. 265-269.
- [17]. C.R. Kothari, "Research Methodology- Methods and Techniques", New Age International (P) Limited, New Delhi, 1990.
- [18]. Cardinal, L. B., "Technological innovation in the pharmaceutical industry: the use of organizational control in managing research and development", Organization Science, 12(1), (2001), pp. 19-36.
- Cardinal, L.B., Allessandri, T.M. and Turner, S.F., "Knowledge codifiability, resources, and science based innovation", Journal of [19]. Knowledge Management, Vol. 5 No. 2, (2001), pp. 195-204.
- Castells, M., "End Of Millennium: The Information Age, Economy, Society And Culture", Volume 3, 1998, Blackwell, Oxford. [20].
- Cavusgil, S. T., Calantone, R.J., & Zhao, Y., 'Tacit knowledge transfer and firm innovation capability', Journal of business and [21]. industrial marketing, 18(1), (2003), pp. 6-21.
- Chapman, C. S. and Kihn, L. A., "Information System Integration, Enabling Control and Performance, Accounting, Organizations [22]. and Society", 34 (2), (2009), pp. 151-169.
- Chechen Liao<sup>1</sup>, Hsiu-Yu Wang<sup>1</sup>, Shu-Hui Chuang<sup>2</sup>, Meng-Lin Shih<sup>1</sup> and Chuang-Chun Liu1, "Enhancing knowledge management [23]. for R&D innovation and firm performance: An integrative view", African Journal of Business Management, Vol. 4(14), (2010), pp. 3026-3038
- [24]. Chin, W. W., "The partial least squares approach for structural equation modeling", in G. A. Marcoulides (Ed.), Modern methods for business research. London: Lawrence Erlbaum Associates, (1998), pp. 295-236.
- [25]. Chin-Yen Lin, Tsung-Hsien Kuo., "The mediate effect of learning and knowledge on organizational performance", Industrial Management & Data Systems, Vol. 107 Iss: 7, (2007), pp. 1066 - 1083.
- [26]. Choi, B., Poon, S.K. & Davis, J.G., "Effects of knowledge management strategy on organizational performance: A complementary theory-based approach", Omega the International Journal of Management Science, (36), (2008), pp. 235-251.
- [27]. Chua, A. "Taxonomy of Organisational Knowledge", Singapore Management Review, Volume 24, Issue 2, (2002), pp. 69-76.
- Collins, C.J. and Smith, K., "Knowledge exchange and combination: The role of human resource practices in the performance of [28].
- high-technology firms", Academy of Management Journal, vol. 49, no 3, (2006), pp. 544-560. [29]. Custer, R.L., "Examining the Dimensions of Technology", International Journal of Technology and Design Education, (1995), pp. 219-244
- [30]. D.R. Cooper and C.W. Emory, "Business Research Methods", (5th ed.), New York: McGraw-Hill, 1995.

- [31]. Damanpour, F., "Organizational innovation: a meta-analysis of effects of determinants and moderators", Academy of Management Journal, 34, (1991), pp. 555-590.
- [32]. Davenport, T., Prusak, L., Wills, G., Alani, H., Ashri, R., Crowder, R., Kalfoglou, Y., and Kim, S., "Working knowledge", 1st Edition, Harvard Business School Press, Boston, (1998).
- Delaney, J.T. and Huselid, M. A., "The impact of human resource management practices on perceptions of organizational [33]. performance", Academy of Management Journal, vol. 39, no 4, (1996), pp. 949-969.
- [34]. Delery, J.E. and Doty, D.H., "Modes of theorizing in strategic human resource management: test of universalistic, contingency, and configurational performance predictions", Academy of Management Journal, vol. 39, (1996), pp. 802-835.
- [35]. Despress and Chuvel., "Knowledge Management", Journal of KM, Vol.3, no.2, 1999, pp. 119.
- [36]. Dixon, N., "Common Knowledge: How Companies Thrive By Sharing What They Know", Harvard University Press, Boston, (2000).
- [37]. Esposito Vinzi, V., "The contribution of PLS regression to PLS path modeling: formative measurement model and causality network in the structural model", In: Joint Statistical Meetings (JSM) 2008, American Statistical Association, Denver, Colorado, United States of America, August 7th 2008, (2007).
- Filomen A. Uriarte, "Introduction to Knowledge Management A brief introduction to the basic elements of KM", Published by the [38]. ASEAN Foundation, (2008), Jakarta, Indonesia.
- Fischer, G., & Ostwald, J., "Knowledge management: Problems, promises, realities and challenges", IEEE Intelligent Systems, 16, [39].
- (2001), pp. 60-72. Fisher, G., "Social creativity, symmetry of ignorance and meta-design", Knowledge-Based Systems Journal, 13, (2000), pp. 527-[40]. 537.
- [41]. Ford JD, Schellenberg DA., "Conceptual issues of linkage in the assessment of organizational performance", Acad. Manage Rev. 7, (1982), pp. 49-58.
- [42]. Fornell, C., and Bookstein, F. L., "Two structural equation models: LISREL and PLS applied to consumer exit-voice theory", Journal of Marketing Research, 19, (1982), pp. 440-452.
- [43]. Fornell, C., Larcker, D.F. Evaluating structural equation models with unobservable variables and measurement error. Journal of Marketing Research 18 (1), 1981 pp. 39-50.
- [44]. G.C. Moore and I. Benbasat., "Development of an instrument to measure the perceptions of adopting an information technology", Information Systems Research, vol. 2, no. 3, pp.192-222, 1991.
- [45]. Gefen, D., and Straub, D. W., "A Practical Guide to Factorial Validity Using PLS-Graph: Tutorial and Annotated Example", Communications of the Association for Information Systems (16), (2005), pp. 91-109.
- Gefen, D., Straub, D.W. and Boudreau, M.C., "Structural equation modeling and regression: guidelines for research practice", [46]. Communications of the Association for Information Systems, Vol. 4 No. 7, (2000), pp. 2-76.
- [47]. Glasser. Perry. "The Knowledge Factor", CIO Magazine, December 15. 1998 - January 1. 1999, pp. 1-9.
- [48]. Gloet, M. and Terziovski, M., "Exploring the relationship between knowledge management practices and innovation performance", Journal of Manufacturing Technology Management, Vol. 15 No. 5, (2004), pp. 402-9.
- [49]. Gloet, M., "Linking KM to the HRM Function in the Knowledge Economy: a new partnership" Driving Performance through Knowledge Collaboration: Proceedings of the KM Challenge, March, SAI Global, Sydney, 2004.
- [50]. Goh, S.C. and Richards, G., "Benchmarking the learning capability of organizations", European Management Journal, Vol. 15 No. 5, (1997), pp. 575-83.
- Goh, S.C., "Improving organizational learning capability: lessons from two case studies", The Learning Organization, Vol. 10 No. [51]. 4, (2003), pp. 216-27.
- [52]. Gold, A.H., Malhotra, A. and Segars, A. H., "Knowledge management: an organizational capabilities perspective", Journal of Management Information Systems, Vol. 18 No. 1, (2001), pp. 185-214.
- Gopalakrishnan S, "Unraveling the links between dimensions of innovation and organizational performance", J. High Technol [53]. Manage, Res., 11(1): (2000), pp. 137-153.
- Gopalakrishnan, S. and Santoro, M.D., "Distinguishing between knowledge transfer and technology transfer activities: the role of [54]. key organizational factors", IEEE Transactions on Engineering Management, Vol. 51 No. 1, (2004), pp. 57-69.
- [55].
- Grant, R.M., "Toward a knowledge-based theory of the firm", Strategic Management Journal, Vol. 17, 1996, pp. 109-22. Griliches, Z., "Patent statistics as economic indicators: a survey", Journal of Accounting Research, Vol. 37, (1990), pp. 319-52. [56].
- Grover, V., & Davenport, T. H., "General Perspectives on Knowledge Management: Fostering a Research Agenda", Journal of [57]. Management Information Systems, 18(1), (2001), pp 5-21.
- Gunnlaugsdottir, J., "Seek And You Will Find, Share And You Will Benefit: Organising Knowledge Using Groupware Systems", [58]. International Journal of Information Management, Volume 23, Issue 5, 2003, pp. 363-380.
- [59]. Gupta, A.K. and Govindarajan, V., "Knowledge Management's Social Dimension: Lessons from Nucor Steel", Sloan Management Review, 42(1), Retrieved Jan 29, 2001 from EBSCO (Business Source Elite), (2000), pp 71-81
- [60]. Hackman, J. R., & Lawler, E. E., "Employee Reaction to Job Characteristics", Journal of Applied Psychology, 55, (1971), pp 259-286
- Hair, J. F., Sarstedt, M., Ringle, C. M., and Mena, J. A., "An Assessment of the Use of Partial Least Squares Structural Equation [61]. Modeling in Marketing Research", Journal of the Academy of Marketing Science, forthcoming., 2012.
- Harari, O., "The brain-based organization", Management Review, Vol. 83, No. 6, (1994), pp. 57-60. [62]. [63]. Harris, K., Fleming, M., Hunter, R., Rosser, B., and Cushman, A., "The Knowledge Management Scenario - Trends and Directions
- for 1998-2003", Technical report, Gartner Group, 1998.
- Henseler, J., Ringle, C. M., and Sinkovics, R. R., "The Use of Partial Least Squares Path Modeling in International Marketing", [64]. Advances in International Marketing (20), 2009, pp. 277-320.
- [65]. Holsapple CW, Joshi KD., "Organizational knowledge resource", Decis. Support. Syst., 2001, 31: 39-54.
- Huber, G.P., "Organisational Learning: An Examination of The Contributing Processes and A review of the Literature", prepared [66]. for the NSF-Sponsored Conference on Organizational Learning, Carnegie-Mellon University, May 18-20, (1989).

Hulland, J. 1999. "Use of Partial Least Squares (PLS) in Strategic Management Research: A Review of Four Recent Studies," [67]. Strategic Management Journal (20:2), 1997, pp. 195-204.

- Igbaria, M., Zinatelli, N., Cragg, P., and Cavaye, A. L. M., "Personal Computing Acceptance Factors in Small Firms: A Structural [68]. Equation Model" (21:3), 1997, pp. 279-305.
- J.W. Forrester and P. Senge, "Tests for building confidence in System Dynamics Models", TIMS Studies in the Management [69]. Sciences, vol.14, (1980), pp. 209-228,.

- [70]. Jansen, J. J. P., Frans, A. J., Bosch, V. D., & Volberda, H. W., "Exploratory innovation, exploitative innovation, and performance: effects of organizational antecedents and environmental moderators", Management Science, 52(11): (2006), pp. 1661-1674.
- Jian, R. K. & Triandis, H. C., "Management of research and development organizations: Managing the unmanageable", Second [71]. Edition: John Wiley & Sons Inc, New York, (1997).
- [72]. Joyce, J., "The industrial buyer's use of information sources: an empirical investigation of source type and topic interrelationships", AMA Winter Educators' Proceedings, (1993), pp. 260-265.
- [73]. K. Finstad, "Response Interpolation and Scale Sensitivity: Evidence against 5-Point Scales", Journal of Usability Studies, vol. 5, no. 3, 2010, pp. 104-110.
- Kang, S., Morris, S. Y Snell, S., "Relational archetypes, organizational learning, and value creation: Extending the Human Resource [74]. Architecture", Academy of Management Review, vol. 32, no.1, (2007), pp. 236-256.
- Karlsen, J. T. & Gottschalk, P., "Factors Affecting Knowledge Transfer in IT Projects", Engineering Management Journal, 16(1), [75]. (2004), pp 3-10.
- [76]. Kelleher, D. and Levene, S., "Knowledge Management: A Guide to Good Practice", British Standards Institute: London, (2001).
- Khandwalla, P. N., "Design of Organizations", Harcourt brace Jovanovich, New York, (1977). [77]. Kim, S and Lee, H., "The impact of Organizational Context and Information Technology on Employee Knowledge-Sharing [78]. Capabilities", Public Administration Review, 66(3), (2006), pp. 370-385
- [79]. Kluge, J., Stein, W. & Licht, T., "Knowledge Unplugged", Palgrave, Basingstoke, 2001, Hampshire.
- Leavitt, H. J., "Applying Organizational Change in Industry: Structural, Technological, and Humanistic Approaches", In Handbook [80]. of Organizations, edited by James G. March. Chicago: Rand McNally, (1965).
- [81]. Lee H, Choi B., "Knowledge management enablers, processes, and organizational performance: an integrative view and empirical examination", J. Manage. Inform. Syst., 2003, 20(1): 179-228.
- [82]. Lengnick-Hall, M., Lengnick-Hall, C., "Human Resource Management in the Knowledge Economy", Berrett-Koehler, San Francisco, 2003.
- Leonard-Barton, D., "Core capabilities and core rigidities: a paradox in managing new product development", Strategic [83]. Management Journal, Vol. 13, (1992), pp. 111-25.
- [84]. Liao, S-h., "Review: Knowledge management technologies and applications"-literature review from 1995 to 2002", Expert Systems with Applications, 25(2), (2003), pp. 155-164.
- [85]. M. J. Radzicki and R. A. Taylor, Introduction to System Dynamics: A Systems Approach to International Affairs, Retrieved, from: http://www.systemdynamics.org/DL-IntroSysDyn/inside.htm., 1997.
- Machlup, F., "The production and distribution of knowledge in the United States", Princeton, NJ: Princeton University Press, [86]. (1962).
- [87]. Mantelman L., "Technologies of knowledge management", Journal of Knowledge Management, 2(2): 67, 1999.
- March, J. G., & Simon, H. A., "Organizations", John Wiley, New York, (1958). Weick, K. E., "The social psychology of [88]. organizing", Addison-Wesley, Reading, MA, (1979).
- Martensen, A. & Gronholdt, L., "The employee-customer-profit chain: Estimating and managing the linkages". In: Palmer, A. [89]. (Ed.), Refreshing the Challenge of Relationship Marketing: Proceeding of 11th International Colloquium in Relationship Marketing, pp. 15-17 September 2003, Cheltenham. Cheltenham, UK: university of Gloucestershire., (2003).
- [90]. Martin J., "Knowledge is Money", IT Week 7 September, (1998).
- Martin, E.W., DeHayes, D.W., Hoffer, J.A. and Perkins, W.C., "Managing Information Technology: What Managers Need to [91]. Know", 3rd ed., Prentice- Hall, New York, (1998). Mintzberg, H., "The Structuring of Organizations", Englewood Cliffs, NJ: Prentice-Hall, (1979).
- [92].
- Mohapatra, P. K. J., "Validation of System Dynamics Models", Orientation Course, Lecture Notes, Second National Conference on [93]. System Dynamics, Varanasi, January, 15-17, 1987.
- Nahm, A.Y., Vonderembse, M.A. and Koufteros, X.A., "The impact of organizational culture on time-based manufacturing and [94]. performance", Decision Sciences, Vol. 35 No. 4, (2004), pp. 579-607.
- Nonaka, I., "A Dynamic Theory of Organizational Knowledge Creation", Organization Science, 5(1), (1994), pp14-37. [95].
- Nonaka, I., & Takeuchi, H., "The knowledge creating company", Oxford: Oxford University Press, (1995). [96].
- [97]. O'Neill, B., Adya, M., "Knowledge sharing and the psychological contract: Managing knowledge workers across different stages of employment", Journal of Managerial Psychology, 22, (2007), pp. 411-436.
- OECD (Organization for Economic Cooperation and Development), "The Oslo manual: Proposed guidelines for collecting and [98]. interpreting technological innovation data", (1997).
- Offsey S., "Knowledge management: linking people to knowledge for bottom line results", Journal of Knowledge Management [99]. 1(2): 1997, pp. 113-122.
- [100]. Parlby, D. and Taylor, R., "The power of knowledge: a business guide to knowledge Management", (2000), available at: www.kpmgconsulting.com/index.html
- [101]. Paukert, M., Niederée, C., & Hemmje, M., "Adapting organizational knowledge management cultures to the knowledge lifecycle in innovation processes", In M. Rao (Ed.), KM chronicles: Cultures of knowledge, (2003).
- Paukert, M., Niederée, C., Muscogiuri, C., Bouquet, P., & Hemmje, M., "Knowledge in the innovation process: An empirical study [102] for validating the innovation knowledge lifecycle", Proceedings of the 4th European Conference on Knowledge Management, Oxford, UK., (2003), (pp. 725-738)
- [103]. Perez-Bustamente, G., "Knowledge management in agile innovative organizations", Journal of Knowledge Management, 3, (1999), pp. 6-17.
- [104]. Polanyi, M. (1966) "The Tacit Dimension", Doubleday, Garden City, New York, In Edmondson, A. C., Winslow, A.B., Bohmer, R. M. J. & Pisano, G. P., "Learning How and Learning What: Effects of Tacit and Codified Knowledge on Performance Improvement Following Technology Adoption", Decision Sciences, Volume 34, Issue 2, (2003), pp. 197. Preece J, Sharp H, Benyon D, Holland S, Carey T., "Human Computer Interaction", Addison-Wesley: Wokingham, UK, 1994.
- [105].
- [106]. Quinn B, Anderson P, Finkelstein S., "Managing professional intellect: making the most of the best", Harvard Business Review, March-April: 1996, pp. 71-80.
- Ringle, C., Wende, S., and Will, A., "Customer segmentation with FIMIX-PLS", In T. Aluja, J. Casanovas, V. Esposito Vinzi, A. [107]. Morineau, and M. Tenenhaus Eds., Proceedings of PLS-05 International Symposium, SPAD Test&go, Paris, (2005), pp. 507-514.
- Rodan, S. and Galunic, C., "More than network structure: how knowledge heterogeneity influences managerial performance and [108]. innovativeness", Strategic Management Journal, Vol. 25 No. 6, (2004), pp. 541-62.
- [109]. Rogers, M., "The definition and measurement of innovation", Melbourne Institute Working Paper Series No. 10/98, (1998).

- [110]. Ruggles, R., & Little, R., "Knowledge management and innovation, an initial exploration", White Paper, Ernst & Young LLP., (1997).
- [111]. Ruggles, R., "The state of the notion: knowledge management in practice", California Management Review, Vol. 40 No. 3, (1998), pp. 80-9.
- [112]. Saint-Onge, H., "Strategic Capabilities: Shaping Knowledge Management within the Knowledge-Driven Enterprise", (2001).
- Sanchez R, Mahoney JT., "Modularity, flexibility and knowledge management in product and organization design", Strat. Manage. [113]. J., (1996), 17: 63-76.
- [114]. Sandra Moffett, Rodney McAdam and Stephen Parkinson., "Technological Utilization for Knowledge Management", Research article, Knowledge and Process Management, Volume 11, Number 3. (2004), pp 175-184.
- [115]. Santos LR, Rosati A, Sproul C, Spaulding B, Hauser MD, "Means-means-end tool-use in cotton-top tamarins (Saguinus oedipus): finding the limits on primates' knowledge of tools", Anim Cogn, DOI: 10.1007/s10071-004-0246-7, (2005).
- Sarvary M, "Knowledge management and competition in the consulting industry", Calif. Manage. Rev., (1999), 41(2): 95–107. [116].
- Scarbrough, H., "Knowledge management, HRM and the innovation process", International Journal of Manpower, Vol. 24 No. 5, [117]. (2003), pp. 501-16.
- Schein, E., "Organizational culture", American Psychologist, Vol. 45 No. 2, (1990), pp. 109-19. Scott J E., "Organizational knowledge and the internet", Decis. Support. Syst., 1998, 23(1): 3–17. [118].
- [119].
- Sher. P.J & Lee. V.C., "Information technology as a facilitator for enhancing dynamic capabilities through knowledge [120]. management", Information & Management, 41(8), (2004), pp. 933–945. Smith, T.A., "Knowledge Management and Its capabilities linked to the Business Strategy for Organizational Effectiveness", A
- [121]. dissertation, submitted to H.Wayne Huizenga School of Business and Entrepreneurship, Nova Southeastern University, (2006).
- [122]. Specht, G., Beckmann, C., & Amelingmeyer, J., "F&E management", Stuttgart: Schaffer-Poeschel-Verlag, (2002).
- Spiegler, I., "Knowledge management: A new idea or a recycled concept", Communication of the AIS, 3(March), (2000). [123].
- [124]. Stankosky., "Creating the Discipline of Knowledge Management", The Latest in University Research, Elsevier Butterworth-Heinemann, (2005).
- [125]. Sterman, J. D., "Business Dynamics: Systems thinking and modeling for a Complex World", Irwin McGraw Hill, (2000), pp. 845.
- Steven Walczak, "Organizational knowledge management structure", University of Colorado at Denver, Denver, Colorado, USA, [126]. Vol. 12, No. 4, (2005), pp. 330-339.
- Stewart, J., "Rational choice theory, public policy and the liberal state", Policy Sciences, 26(4), (1993), pp. 317-330. [127].
- [128].
- Stone, D., "Policy paradox: The art of political decision making", New York: W. W. Norton & Company, (2002). Swan, J., Newell, S. and Robertson, M., "The diffusions, design, and social shaping of production management information [129]. systems in Europe", Information Technology and People, Vol. 13 No. 1, (2000), pp. 27-45.
- [130]. Tabachnick, B.G. and Fidell, L.S., "Using Multivariate Statistics", 3rd ed., Harper & Row, New York, NY, (1996).
- Tallon PP, Kraemer KL, Gurbaxani V., "Executives' perceptions of the business value of information technology: a process-[131]. oriented approach", J. Manage. Inform. Syst., 16(4), (2000), pp. 145-173.
- Tenenhaus. M., Esposito Vinzi, V., Chatelin, Y., and Lauro, C., "PLS path modeling", Computational Statistics and Data Analysis, [132]. 48, (2005), pp. 159-205.
- Thompson, J. D., "Organizations in Action", McGraw Hill, New York, (1967). [133].
- [134]. Tseng, C., and Wu, L.Y., "Innovation quality in the automobile industry, measurement indicators and performance implications", International Journal of Technology Management, Vol. 37, No. 1/2, (2007), pp. 162-77.
- [135].
- U. Sekaran., "Research Methods for Business, a skill building approach", (4th Ed.), New York: John Wiley, (2003). Walczak, S., "Organizational knowledge management structure", The Learning Organization, 12(4), (2005), pp. 330-339. West, A., "Innovation Strategy", Prentice-Hall, Englewood Cliff, NJ, (1992). [136].
- [137].
- Wilkins, A. L., & Dyer, W. G., Jr., Toward culturally sensitive theories of culture change. Academy of Management Review, 13, [138]. (1988), pp. 522-533.
- [139]. William, G. Zikmund, Barry J. Babin, John C. Carr, Mitch Griffin., "Business Research Methods", south western, Cenegage learning, Ninth edition, (2010).
- Wold, H., "Model construction and evaluation when theoretical knowledge is scarce", In J. Kmenta, & J. B. Ramsey (Eds.), [140]. Evaluation of econometric models, (1980), pp. 47-74.
- [141]. Wold, H., "Soft modeling: the basic design and some extensions", In K. G. J'oreskog, and H. Wold, (Eds.), Systems under indirect observation, Part II, Amsterdam: North-Holland, (1982), pp. 1-54
- [142]. Wold, H., "Partial least squares", In S. Kotz, and N. L. Johnson, (Eds.), Encyclopedia of Statistical Sciences, New York: Wiley, Vol. 6, (1985), pp. 581-591.
- Woodward, J., "Industrial Organization: theory and practice", Oxford University Press, London, U. K., (1965). [143].
- Wright, P.M. and Snell, S.A., "Towards an unifying framework for exploring fit and flexibility in strategic human resource [144]. management", Academy of Management Review, vol. 23, no.4, (1998), pp. 755-772.
- [145]. Zammuto, R.F. and O'Connor, E.J., "Gaining advanced manufacturing technology's benefits: the roles of organization design and culture", Academy of Management Review, Vol. 17, (1992), pp. 701-28.
- [146]. Zammuto, R.F., Gifford, B. and Goodman, E.A., "Managerial ideologies, organization culture and the outcomes of innovation: a competing values perspective", in Ashkanasy, N., Wilderom, C. and Peterson, M. (Eds), The Handbook of Organizational Culture and Climate, Sage, Thousand Oaks, CA, (2000), pp. 263-80.
- [147]. Zander U., & Kogut, B, "Knowledge and The Speed Of The Transfer And Imitation Of Organizational Capabilities: An Empirical Test", Organization Science, Volume 6, Issue 1, (1995), pp. 76-91.
- Zheng, W., Yang, B. & McLean, G.N., "Linking organizational culture, structure, strategy, and organizational effectiveness", [148]. Mediating role of knowledge management, article in press, (2009).